



# Prudential

## Carolinas Realty



### *Welsford's Profile*

- *Currently working on team with Sarah Artz to assist sellers to market residential properties in the Triangle area of North Carolina and to assist buyers in the purchase of new and preowned homes*
- *Sixteen years experience as Broker-REALTOR® and top producing agent with Prudential Carolinas Realty*
- *Experienced in using Internet tools to help market properties for sellers and to better communicate with buyers, sellers, and other members of the real estate community*
- *Extensive knowledge of the Triangle residential real estate market*
- *Good communication skills with buyers, sellers, and members of the real estate community*
- *Received GRI designation (Graduate of REALTOR® Institute) in 1990*
- *Received CRS designation (Certified Residential Specialist) in 1993*
- *Has served as officer, director (local and state), and also on several committees of the Durham Regional Association of REALTORS®*
- *Previously served for several years as member of Prudential Carolinas Realty's Agent Council (Durham office)*
- *Received Durham Regional Association of REALTORS® Service Award for 2000*
- *Received "Rock of the Year" award from fellow workers at Prudential Carolinas Realty 1991 & 2000 (Durham office)*
- *Received Zack Bacon Award in 2003 given by Prudential Carolinas Realty annually to a deserving sales associate*
- *Member of the National Association of REALTORS®, North Carolina Association of REALTORS®, and Durham Regional Association of REALTORS®*
- *Member of the Triangle Multiple Listing Service*
- *Fifteen years experience working as chemist with Monsanto in the Research Triangle Park, NC*
- *Graduate of the University of North Carolina at Chapel Hill*
- *Has 3 children and 10 grandchildren, married to Sarah Artz with Prudential, and share 3 other children*
- *North Carolina native from Eastern NC but has lived in the Triangle since attending UNC-CH*